

UDOM
BA, Architecture

SOCIAL PURPOSE REPORT FY2016

JULY 1, 2016 — JUNE 30, 2017

ZOMIA
a social purpose corporation

DEAR FRIENDS,

You might have noticed that we donned a more public face this year. One of our priorities was raising awareness about our work and how lenders can use Zomia to discover and sponsor a student's higher education.

Highlights included tabling at Landmark theaters across the U.S. for the release of *Angkor Awakens*, a documentary about Cambodia by Robert H. Lieberman. We attended Peace Corps Connect, the Peace Corps' annual alumni network gathering in Washington, D.C. And we released "[Not Just A Student](#)," an inspirational short that tells the story of Zomia students and how lenders make their educational journeys possible.

With your help, we ended the year funding over \$80,000 for Zomia students. This was enough to fund all of our current students and add 13 new students.

Next year will be one of continued fundraising and growth. Though we were able to add new students, it only represented about a quarter of the loan requests we received. This is a percentage we hope to increase in future years, which means raising enough funds to match the number of qualified students applying for funding.

If you haven't already, we hope you'll consider joining our lender community: sponsor a student, send a Zomia gift card to a friend or family member (they make excellent graduation gifts!). It's going to take a large community to meet the demand of students seeking financing for a quality education, but it's a challenge we readily embrace with you.

And of course, a thank you to our current lenders who make the financing for now 64 Zomia students' education possible. Those are 64 lives changed forever as a direct result of your support!

Sincerely,



Kirk Acevedo & Ryker Labbee
Co-founders, Zomia SPC
October 31, 2017

ZOMIA STUDENT RETREAT

We held our annual student outing at **Chai Lai Orchid**, an elephant retreat in northern Thailand. The two-day retreat brought together Zomia students from Bangkok and Chiang Mai to build community, friendship, and learn more about their loan and the growing lender and student Zomia community.



IMPACT

SINCE ZOMIA STARTED...

\$235,179
Funds provided

64
Students

100%
Repayment rate

THE NUMBERS IN FY2016

Student age (avg.) 27

Total debt per student (avg.) \$3,735

Employed with 6 months of graduation 80%

Graduates w/ income exceeding 300% of poverty line (\$1.90/day) 100%

Outstanding loans \$230,651

Value of loans distributed \$80,054

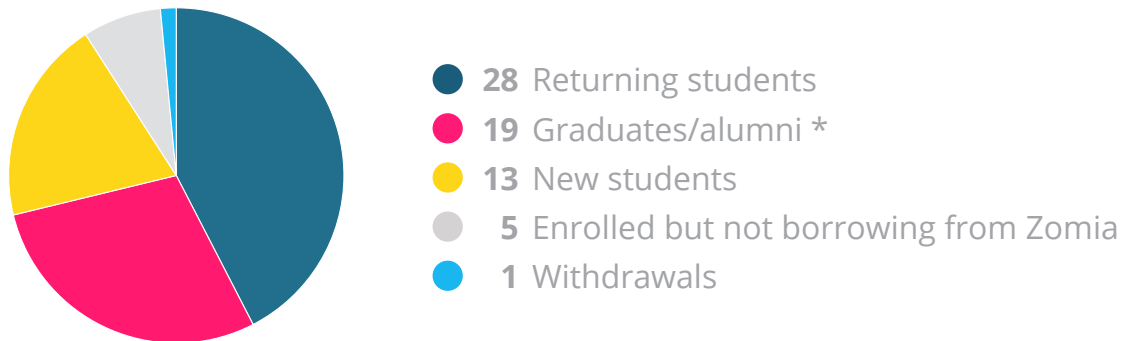
Loan approval rate 28%

Repayments received \$4,528

Loans repaid in full 1

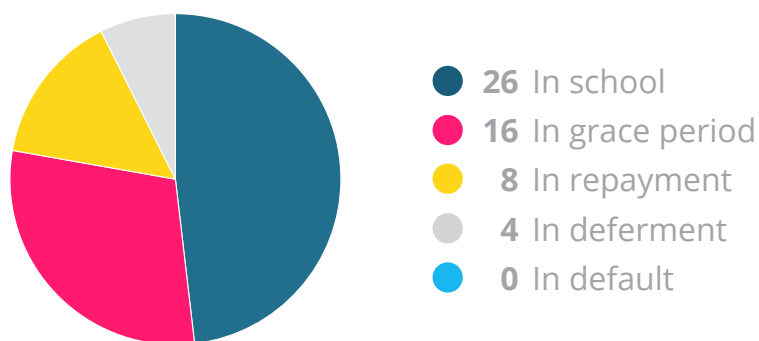
STUDENTS' SCHOOL STATUS

At the beginning of FY2016



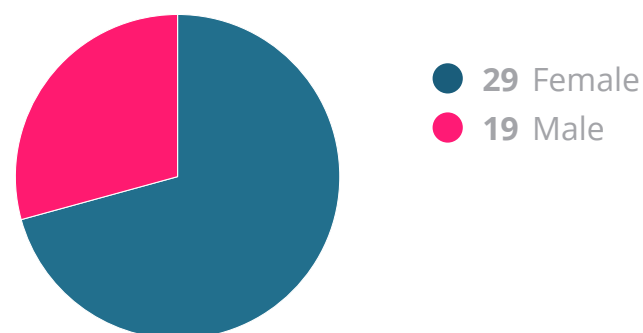
STUDENT'S LOAN STATUS

At the end of FY2016



GENDER

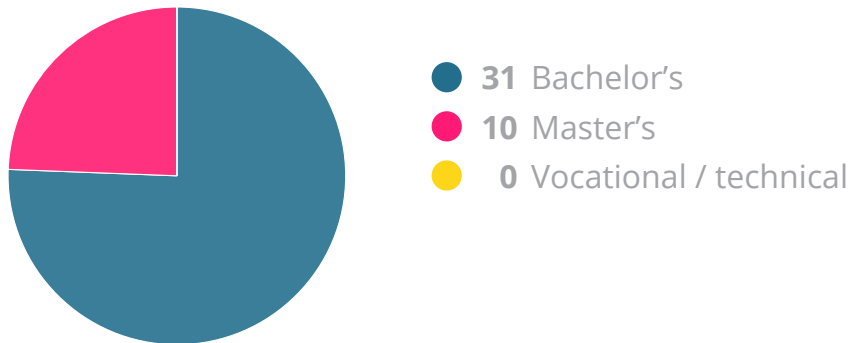
Of returning and new students



* Some double counting is inevitable. For example, a student who borrows to finish her last semester of school would be counted as both a new student and a graduate.

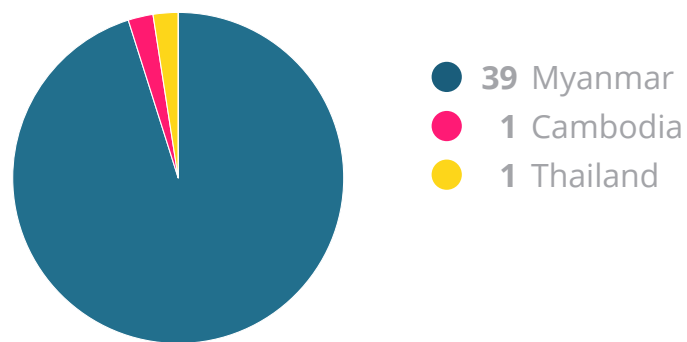
DEGREES

Of returning and new students



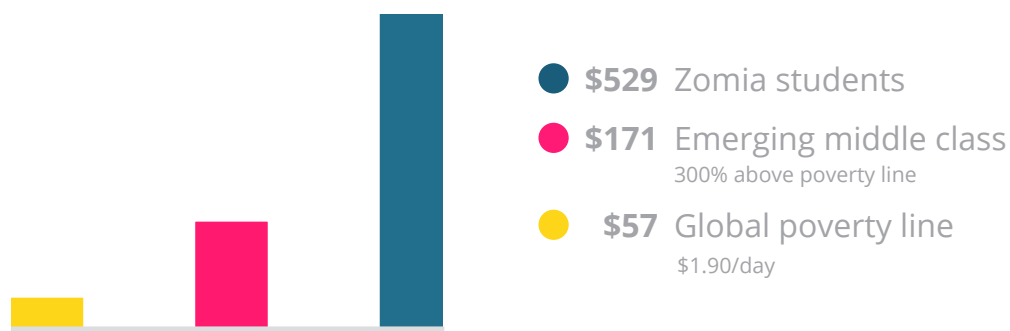
COUNTRY OF ORIGIN

Of returning and new students



POST-GRADUATE INCOME

Monthly income of students in repayment in FY2016





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